## **Mary Leeder**

564 Tennyson Ave, Oshawa, Ontario, L1H 3J8 Cell : 647-222-3850

Email: mleeder@reactivepm.ca
Web: www.reactivepm.ca

### RELATED EXPERIENCE

**Reactive Project Management** - Oshawa, Ontario (September 2017-To date)

**Tyco Integrated Fire & Security** - Brampton, Ontario (January 2005-September 2017)

Position – Senior Project Manager – Installation Team Manager - National Accounts

Assigned May 2013 – Report to Ontario AGM

### Key Responsibilities

- Full operational responsibility for all National Account installations in the GTA
- ❖ Monthly accountability for Forecast and P&L Average 750k / month
- Providing support, training and career path options for direct reports
- Client facing and relationship building
- Ontario Project Manager for National Accounts SPOC for escalation
- Province-wide project management of large and multi-site projects for major clients

Past Position – *National Program Manager* – Canada Post Account – 20 M + Annual

Assigned – September 2010 – Report to Director – Engineered Systems

#### **Key Achievements**

- \* Responsible for delivery of systems and services for a 20M / year account.
- P & L responsibility for all projects.
- Provided support, training and career path options for direct reports.
- Responsible for all major system installations nationwide for Canada Post.
- Built successful and result driven teams including project managers, coordinators and members in other supporting departments.
- Developed and maintained professional client relationships
- Successful process development and implementation
- Successful in retaining intrusion contract and folding it in with the CCTV and Access program with attention to retaining and increasing recurring revenue
- Successful in bridging working relationships with several departments to more effectively serve the client
- Effective working relationships with contractors and vendors
- Developed process to monitor and improve service revenues
- President's Award Winner 2012
- President's Award Winner 2011

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### Past Position – *National Project Manager*

Assigned – December 2008 – Report to Installation Manager

### **Key Achievements**

- ❖ Assumed the RBC Project roll out for Ontario.
- Managed and delivered the roll out installation of 450 branches in Ontario.
- Set up "branch offices" in four strategic locations with in Ontario.
- \* Completed the installation roll out on time and on budget under a demanding schedule
- Continued role in the RBC project with renovations, additions and new construction.
- Assumed Hydro One, GO Transit and LCBO national accounts for delivery of all installations and services.
- ❖ President's Award Winner 2009

Security Industry (1980-2005)

### OTHER EXPERIENCE

Service Lechnician, Infield training, Rogers Cable Lelevision,	(1979-1980)
Technician, Bell Canada,	(1976-1979)

### **EDUCATION / TRAINING**

*	Electronics, Communications, Business	U.O.I.T.
*	Supervisory Development Program	York University
*	Project Management	York University
*	Occupational Health & Safety	Ottawa
*	Bell Canada Technical Training	Ottawa
*	Heavy Equipment, Working at Heights, Lift Certification	Toronto
*	W.H.M.I.S. Trained	

\* RCMP, OPP and Government Cleared